



RESPONSIBLE
CHEMISTRY

Deepak Nitrite Limited

[NSE - DEEPAKNTR, BSE - 506401]

Headquartered at Vadodara, Gujarat, DNL is a multi-division and multi-product, chemical intermediates company with manufacturing facilities at Nandesari & Dahej in Gujarat, Roha and Taloja in Maharashtra, and at Hyderabad; having product portfolio of Basic Chemicals (BC), Fine & Specialty Chemicals (FSC) & Performance Products (PP). Further, its mega greenfield - Phenol and Acetone - plant, through its wholly-owned subsidiary Deepak Phenolics, has commenced production. As a partner of choice for domestic and global chemical majors, DNL is one of the fastest growing company in India that adheres to Responsible Care.

Exchanges	NSE & BSE
Sector	Commodity Chemicals
Ticker / Code	DEEPAKNTR / 506401
Share Price	Rs. 246
Market Cap.	Rs. 3,356 crore
Website	www.deepaknitrite.com
Tel:	+91 265 276 5200
Fax:	+91 265 234 0506
Email ID:	Investor@deepaknitrite.com

Products

Basic Chemicals

High volume segment consisting of Bulk Chemicals & Commodities

Nitro Toluenes, Fuel Additives, Sodium Nitrite



Colourants



Refinery

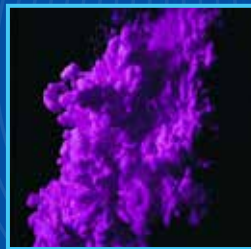


Rubber

Fine & Specialty Chemicals

Includes niche products that require greater value addition

Specialty, Xylidines, Oximes, Cumidines



Colourants



Pharmaceuticals



Agrochemicals

Performance Products

DNL is a fully integrated manufacturer of FWA

DASDA / FWA



Paper



Detergents



Textiles

Phenol & Acetone Project

- Mega greenfield, largest, most efficient, state-of-the art, IoT-enabled and lowest thermal footprint plant, powered by latest technology of KBR, US, Honeywell and Thyssenkrupp, aligned with Make in India initiative, manufacturing 200,000 MTPA of Phenol and 120,000 MTPA of the co-product Acetone, supported by manufacturing capacity of 260,000 MT of Cumene
- Overall CAPEX of Rs. 1,400 crore
- Project commissioned and production started from 2018

Value Prop

- Large product portfolio of value-added intermediates
- Among top 3 global players in Xylidines, Cumidines and Oximes
- Exports to 30 countries and growing
- Balanced import-export revenue
- Largest Phenol and Acetone plant in India with increasing demand and abundance of raw materials

Key Customers



Manufacturing Facilities, Technology and R&D Capabilities

- Fully-integrated infrastructure equipped to manage a product right from design to dispatch lends DNL a strong competitive advantage
- DNL's state-of-the-art manufacturing facilities are equipped to handle even bulk hazardous raw materials like Benzene, Toluene, Xylene, Ammonia, concentrated Nitric Acid, concentrated Sulphuric Acid, Chlorine and Sulphur Trioxide
- World-class facilities with clear logistic advantages at Dahej, Nandesri, Roha, Taloja and Hyderabad
- Innovation is embedded in the DNA of DNL. The company has a dedicated R&D facility recognized by Dept. of Science and Technology, (DSIR) GoI, with 45 scientists, 17 patents applications filed

Key Management Personnel

Mr. Deepak C. Mehta – Chairman & Managing Director

Mr. Umesh Asaikar - Executive Director & CEO

Mr. Sanjay Upadhyay – Director, Finance & CFO

Mr. Maulik Mehta - Whole-time Director

Mr. Sai Prasad Jadav - President (F&SC)

Mr. Girish Starkar - President (BCC)

Key Shareholders

Reliance Small Cap Fund	4.65%
Franklin India Smaller Companies Fund	4.12%
L&T Emerging Businesses Fund	3.64%
ICICI Lombard General Insurance Co.	2.93%
IDFC Sterling Equity Fund	2.37%

Financial Summary

(Rs. Cr)	Q4 FY18	Q4 FY17	Y-o-Y (%)	FY18
Sales	399	330	21	1,467
EBITDA	55	41	35	214
Net Profit*	20	17	20	83

Strong demand from major customers and key end user industries led to revenue growth across all the Strategic Business Units (SBUs).

*Net Profit is before exceptional items.

Awards

- Tata - Most Collaborative Partner **2017**
- ICC- Social Responsibility Award **2017**
- Gujarat Best Employer **2017**
- Millennium Alliance Recognition **2017**
- ET Now CSR Award **2018**
- FGI - Woman and Child Care Recognition **2018**

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